

Education Increases Participation

ADDING A GUARANTEED INCOME SOLUTION FROM NATIONAL LIFE GROUP
COULD INCREASE EMPLOYEE CONFIDENCE AND PARTICIPATION



Two in three workers

(66 percent) would like more education and advice from their employers on how to reach their retirement goals.

https://transamericacenter.org/docs/default-source/retirement-survey-of-workers/tcrs2020_sr_retirement_security_amid_covid-19.pdf

National Life Group has 403(b)/457(b) Certified Agents who offer one-on-one advice to school district employees.

Fifty-six percent of workers agree with the statement, "I would prefer to rely on outside experts to monitor and manage my retirement savings plan,"

https://transamericacenter.org/docs/default-source/retirement-survey-of-workers/tcrs2020_sr_retirement_security_amid_covid-19.pdf



National Life Group's 403(b)/457(b) certified agents provide pension analysis, pay check analysis and help create a roadmap to retirement.

Adding National Life Group to your 403(b)/457(b) Plan and keeping us in your plan makes sense...



Across generations,

workers share the same top retirement fear: outliving savings and investments.

https://transamericacenter.org/docs/default-source/retirement-survey-of-workers/tcrs2020_sr_retirement_security_amid_covid-19.pdf

FIA¹s provide guaranteed income for life.

More than
7 in 10

consumers agree that securing lifetime guaranteed income provides peace of mind.

SRI Study: Owning an Annuity Increases Retirement Confidence. [Insuranceneedsnet.com](https://www.insurancebusinessnews.com/Articles/2021/06/01/InsuranceNewsNet.com), June 2021.

National Life Group is the longest standing issuer & #1 issuer of FIA²s in Employer Plans

National Life Group has the retirement savings and income solutions that your employees want!

To add us to your plan today, contact our Retirement Services Team at 866-243-7174 or email RPRUnit@NationalLife.com

We are the right choice for your 403(b)/457(b) Plan.

Life Insurance Company of the Southwest®

¹ Fixed Indexed Annuities

Guaranteed income may be provided either by annuitizing an annuity, or through an annuity income rider. Riders are supplemental benefits that can be added to an annuity. Income riders may be optional, require additional premium and may not be available in all states or on all products. This is not a solicitation of any specific annuity.

² "Longest standing" – Insurance News Net, FIAs at Age 20, 2015 - LIMRA US Individual Annuity Industry Sales Report, 2Q2021

National Life Group® is a trade name representing various affiliates, which offer a variety of financial service products. Life Insurance Company of the Southwest, Addison, TX, is a member of National Life Group.

No bank or credit union guarantee | Not a deposit | Not FDIC/NCUA insured | May lose value | Not insured by any federal or state government agency